

Financial Data

● Segment information (non-consolidated)

(Unit: million yen; ratio: %)

	FY 2017 (ending in Feb. 2018)			FY 2018 (ending in Feb. 2019)			FY 2019 (ending in Feb. 2020)			FY 2020 (ending in Feb. 2021)			FY 2021 (ending in Feb. 2022)		
		Composition ratio	YoY		Composition ratio	YoY		Composition ratio	YoY		Composition ratio	YoY		Composition ratio	YoY
Net sales by store															
Ginza store	74,603	92.9	105.8	78,279	93.4	104.9	76,304	93.5	97.5	43,432	91.7	56.9	54,440	91.6	125.3
Floor area (square meters)	32,182	81.3	100.0	32,182	81.3	100.0	32,182	81.3	100.0	32,182	81.3	100.0	32,182	81.3	100.0
Net sales per square meter	2.31	-	105.8	2.43	-	104.9	2.37	-	97.5	1.34	-	56.9	1.69	-	125.3
Asakusa store	5,730	7.1	101.3	5,532	6.6	96.5	5,346	6.5	96.6	3,915	8.3	73.2	5,020	8.4	128.2
Floor area (square meters)	7,404	18.7	100.0	7,404	18.7	100.0	7,404	18.7	100.0	7,404	18.7	100.0	7,404	18.7	100.0
Net sales per square meter	0.77	-	101.3	0.74	-	96.5	0.72	-	96.6	0.52	-	73.2	0.67	-	128.2
Net sales by place															
Ginza store	74,603	100.0	105.8	78,279	100.0	104.9	76,304	100.0	97.5	43,432	100.0	56.9	54,440	100.0	125.3
Inside the store	73,748	98.9	105.9	77,070	98.5	104.5	74,900	98.2	97.2	42,105	96.9	56.2	52,691	96.8	125.1
Outside the store	854	1.1	98.9	1,208	1.5	141.4	1,403	1.8	116.1	1,326	3.1	94.5	1,749	3.2	131.9
Asakusa store	5,730	100.0	101.3	5,532	100.0	96.5	5,346	100.0	96.6	3,915	100.0	73.2	5,020	100.0	128.2
Inside the store	5,703	99.5	101.1	5,500	99.4	96.4	5,325	99.6	96.8	3,907	99.8	73.4	5,020	100.0	128.5
Outside the store	26	0.5	188.3	31	0.6	118.6	21	0.4	68.1	7	0.2	35.0	-	-	-
Net sales by product															
Ginza store	74,603	100.0	105.8	78,279	100.0	104.9	76,304	100.0	97.5	43,432	100.0	56.9	54,440	100.0	125.3
Clothing	23,540	31.6	102.6	23,923	30.6	101.6	22,782	29.8	95.2	12,896	29.7	56.6	15,853	29.1	122.9
Consumer goods	22,214	29.8	103.8	22,995	29.4	103.5	22,267	29.2	96.8	11,498	26.5	51.6	15,410	28.3	134.0
Sundry goods	12,602	16.9	118.3	14,137	18.0	112.2	13,589	17.8	96.1	6,108	14.1	45.0	7,604	14.0	124.5
Housewares	1,662	2.2	100.3	1,727	2.2	103.9	2,002	2.6	115.9	1,481	3.4	74.0	1,813	3.3	122.4
Food	10,483	14.0	99.9	10,402	13.3	99.2	10,272	13.5	98.8	7,115	16.4	69.3	8,670	15.9	121.9
Restaurants and cafes	1,591	2.1	112.3	1,596	2.0	100.3	1,534	2.0	96.1	665	1.5	43.4	818	1.5	123.0
Services and other	2,508	3.4	127.5	3,496	4.5	139.4	3,855	5.1	110.3	3,666	8.4	95.1	4,269	7.9	116.5
Asakusa store	5,730	100.0	101.3	5,532	100.0	96.5	5,346	100.0	96.6	3,915	100.0	73.2	5,020	100.0	128.2
Clothing	942	16.4	106.6	832	15.1	88.4	854	16.0	102.6	464	11.8	54.4	510	10.2	110.0
Consumer goods	50	0.9	86.2	65	1.2	129.1	63	1.2	97.1	31	0.8	50.2	52	1.0	166.8
Sundry goods	332	5.8	120.5	384	6.9	115.6	342	6.4	89.3	622	15.9	181.7	1,224	24.4	196.6
Housewares	25	0.4	114.1	25	0.5	101.4	26	0.5	104.4	17	0.4	63.9	19	0.4	116.5
Food	4,163	72.7	98.6	4,024	72.7	96.6	3,866	72.3	96.1	2,648	67.7	68.5	3,087	61.5	116.6
Restaurants and cafes	-	-	-	-	-	-	-	-	-	10	0.3	-	15	0.3	151.3
Services and other	215	3.8	110.9	200	3.6	93.0	193	3.6	96.5	120	3.1	62.1	109	2.2	91.1
Net sales of department stores in the Tokyo district	1,609,053	-	100.8	1,614,536	-	100.3	1,578,609	-	97.9	1,073,367	-	68.1	1,236,527	-	115.2
Net sales of department stores in the Ginza district	182,586	100.0	101.5	189,537	100.0	103.8	179,118	100.0	94.5	95,081	100.0	53.8	119,635	100.0	125.8
Share of our Ginza store	74,603	40.9	105.8	78,279	41.3	104.9	76,304	42.6	97.5	43,432	45.7	56.9	54,440	45.5	125.3